



**Crowdsight**  
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## GROWTH & USER ACQUISITION ROLE

### Company Overview

Crowdsight is a start-up that is focused on enhancing mobile opportunities at venues and stadiums with a specific focus on live sporting events. Our mission is not only to enhance digital sponsorship opportunities, but also to enhance fan engagement and the fan experience.

*“Influence the Social Pulse of Live Events”*

### Role Overview

The role of Growth & User Acquisition is not necessarily a marketing position. The role builds on the principles of SEO, Content & Digital Marketing while applying metric driven research & experimentation to identify what works for us in driving growth. We're looking for someone who can hack & exploit the intricacies of social media & email marketing more effectively to generate real buzz.

So if you're interested in a role that allows you to:

- Manage content creation & social marketing with a focus on targeting key influencers
- Utilise software (or similar) to drive decisions: SEMrush, Buzzsumo, Atomic Email Hunter, Contact Capture
- Develop your understanding of Inbound Lead generation & techniques
- Implement A/B Testing and creation of landing pages
- Focus on metric driven management of campaigns
- Research SEO requirements and ensure content is created in line with SEO strategies
- Maximise our digital marketing; Facebook, Twitter, Adwords and LinkedIn
- Build on existing HTML, CSS and/or Wordpress experience

Then we want to hear from you!

### Desirable

**While having the right skills is important, having the right mindset is essential:**

- Keen to work in a start-up environment
- Growth mindset!
- Strong interest in growth hacking
- Strong interest in innovative digital advertising approaches to get traffic!

Sound like you?

**Still here – you must be interested!! Send an email to: [info@crowdsight.co](mailto:info@crowdsight.co) with your CV and a brief cover letter letting us know why you're interested and what you feel you can bring to the role!**